

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Gasoline and Diesel Refueling Equipment  
 TIME & (Date of Award through December 31, 2018  
 DATE: 3:00 p.m., February 8, 2018

Tehco, Inc.  
 P.O. Box 10192  
 San Antonio, TX 78210

D&H United Fueling Solutions  
 12100 Crownpoint Drive, Ste.  
 110  
 San Antonio, TX 78233

Petroleum Solutions, Inc.  
 14833 Bulverde Road  
 San Antonio, TX 78247

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
	<b>DELIVERY</b>				
A.	Parts available for pickup				10 days
B.	Restocking orders placed		Mon.-Fri.	7 days Monday	2 days Mon. & Thur.
C.	Business Hour		8:00 a.m. 5:00 p.m. Mon.-Fri.	8:00 a.m. 5:00 p.m. 5 days/week	8:00 a.m. 5:00 p.m. Mon.-Thur.
<b>ITEM 1</b>	<b>SUBMERSIBLE REMOTE PUMPS</b>				
A.					
1.	Discount off price list		10%	19%	10%
2.	Manufacturer		Red Jacket	Red Jacket	Red Jacket
3.	Price schedule (dealer, jobber, etc.)		Jobber	Dealer	Mechanical Products Price Book
4.	Effective date of schedule		2/9/18	2/8/18	2/1/18
<b>B.</b>	<b>RED JACKET EQUIPMENT</b>	UNIT PRICE EACH			
1.	Leak Detector, Red Jacket #FX1V		186.00	177.68	183.00
2.	Leak Detector, Red Jacket, FX1DV	UNIT PRICE EACH	186.00	177.68	183.00
	<b>TOTAL</b>	Total	372.00	355.36	366.00
<b>ITEM 2</b>	<b>DISPENSER ASSEMBLY PARTS INCLUDED STATE II VAPOR RECOVERY ASSEMBLY PARTS AND HOSES AND DISPENSER FILTERS AND STRAINERS</b>				
<b>A.</b>	<b>GILBARCO (COMMERCIAL)</b>				
1.	Discount off price list		10%	16%	10%
2.	Manufacturer		Gilbarco	Gilbarco	Gilbarco
3.	Price schedule (dealer, jobber, etc.)		Jobber	Dealer	Global Product Prices
4.	Effective date of schedule		2/9/18	2/8/18	1/1/18
<b>B.</b>	<b>GASBOY (COMMERCIAL)</b>				
1.	Discount off price list		10%	16%	10%
2.	Manufacturer		Gasboy	Gasboy	Gasboy
3.	Price schedule (dealer, jobber, etc.)		Jobber	Dealer	2018 Price List GPL-5100S
4.	Effective date of schedule		2/8/18	2/8/18	1/19/18
<b>ITEM 3</b>	<b>HOSES (GAS/DIESEL QUALITY) Estimated SAWS will purchase \$4,000</b>	UNIT PRICE/HOUR			
A.	3/4" coupled, 12 ft. lengths		45.50	44.98	50.00
B.	3/4" coupled, 14 ft. lengths	UNIT PRICE/HOUR	55.00	51.04	56.00
C.	3/4" coupled, in lengths other than shown		4.00	3.64	4.00
D.	1" coupled, 12 ft lengths	UNIT PRICE/HOUR	63.00	59.58	58.00

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E.	1" coupled, 14 ft lengths	UNIT PRICE/HOUR	72.00	67.08	65.00
F.	1" coupled, in lengths other than shown	UNIT PRICE/HOUR	5.15	5.26	5.00
G.	6 ft New Balance Unleaded Hose	UNIT PRICE/HOUR	106.00	117.92	175.00
H.	3/4" Whip Hose	UNIT PRICE/HOUR	16.00	15.42	11.00
I.	1" Whip Hose	UNIT PRICE/HOUR	19.00	18.75	17.00
	<b>TOTAL</b>	Total	385.65	383.67	441.00
<b>ITEM 4</b>	<b>NOZZLES GASOLINE (NEW ONLY) Estimated SAWS will purchase \$2,000.00</b>	UNIT PRICE			
	Standard Automatic with Splash Guards		65.00	60.44	55.00
A.	Brand Name(s) & Price	EACH	OPW,EMCO Wheaton Husky	OPW	OPW 11-BP
B.	Standard II Vapor Recovery Nozzles	UNIT PRICE EACH			
1.	Balance System Nozzles Brand Name(s) & Price	UNIT PRICE EACH	190.00 EMCO, Wheaton	187.38 Husky	331.00 OPW
2.	Vacuum Assist Nozzles Brand Name(s) & Price	UNIT PRICE EACH	100.00 OPW,VST,Husky	149.26 OPW	145.00 OPW 12VW
	<b>TOTAL</b>	Total	290.00	336.64	476.00
<b>ITEM 5</b>	<b>NOZZLES-DIESEL AUTOMATIC TO INCLUDE SPLASH GUARDS</b>				
	Estimated SAWS will purchase \$1,500.00 1" Diesel		90.00	117.58	106.00
A.	Brand Name(s) and Price		OPW, Fuel Transfer Husky	OPW	OPW 7-4
<b>ITEM 6</b>	<b>NOZZLES - DIESEL EXHAUST FLUID (DEF)</b>	UNIT PRICE			
	3/4" Diesel		50.00	275.83	55.00
1.	Brand Name(s) and Price	EACH	OPW, Fuel Transfer Husky	Franklin	OPW 11-13
<b>ITEM 7</b>	<b>HOSE PARTS &amp; ACCESSORIES</b>	UNIT PRICE EACH			
A.	3/4" Hose End Swivel	UNIT PRICE EACH	25.00	21.80	22
B.	3/4" Re-connectable Breakaway	UNIT PRICE EACH	63.00	61.42	57.00
C.	Balance System Re-connectable Breakaway	UNIT PRICE EACH	100.00	113.04	187.00
D.	1" Hose End Swivel	UNIT PRICE EACH	40.00	40.88	48.00
E.	1" Re-connectable Breakaway	UNIT PRICE EACH	97.00	92.23	83.00
	<b>TOTAL</b>	Total	325.00	329.37	397.00
<b>ITEM 8</b>	<b>FUEL METERS/TOTALIZERS</b>				
A.					
1.	Discount off price list		10%	12%	10%
2.	Manufacturer		Veeder Root	Veeder Root	Veeder Root
3.	Price schedule (dealer, jobber, etc.)		Jobber	Dealer	Env Product Price Sheet

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4.	Effective date of schedule		2/9/18	2/8/18	2/1/18

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
<b>ITEM 9</b>	<b>LABOR RATES-FUEL SYSTEM CREW (PRICE PER EMPLOYEE)</b> Estimated SAWS will require 150 hours of Standard rate fuel crew labor, 25 hours of Saturday and Sunday labor, and 15 hours of holiday labor				
A.	Standard rate	UNIT PRICE/HOUR	60.00 9,000.00	59.50 8,925.00	70.00 10,500.00
B.	Trip Charge (Repairs only)	UNIT PRICE/HOUR	0.00	45.00	70.00
C.	Saturday and Sunday Rate	UNIT PRICE/HOUR	80.00 2,000.00	89.25 2,231.25	105.00 2,625.00
D.	Holiday	UNIT PRICE/HOUR	100.00 1,500.00	89.25 1,338.75	140.00 2,100.00
E.	Emergency	TOTAL	80.00	119.00	105.00
	<b>TOTAL FUEL SYSTEM CREW LABOR</b>	TOTAL	12,580.00	12,659.00	15,400.00
<b>ITEM 10</b>	<b>LABOR RATES - ELECTRICAL CREW (PRICE PER EMPLOYEE)</b> Estimated SAWS will require 20 hours of Standard rate electrical crew labor, 8 hours of Saturday and Sunday labor, and 4 hours of holiday labor				
A.	Standard rate	UNIT PRICE/HOUR	80.00 1,600.00	70.00 1,400.00	105.00 2,100.00
B.	Saturday and Sunday Rate	UNIT PRICE/HOUR	120.00 960.00	112.50 900.00	157.00 1,256.00
C.	Holiday	UNIT PRICE/HOUR	160.00 640.00	112.50 450.00	210.00 840.00
D.	Emergency	TOTAL	120.00	150.00	157.00
	<b>TOTAL ELECTRICAL CREW LABOR</b>	TOTAL	3,320.00	2,900.00	4,353.00
	<b>TOTAL LABOR COSTS</b>	TOTAL	15,900.00	15,559.00	19,753.00
<b>ITEM 11</b>	<b>SUBLET LABOR</b>				
	Up-charge for outside labor, cost plus		20%	20%	10%
<b>ITEM 12</b>	<b>PREVENTIVE MAINTENANCE (To be done monthly)</b>				
A.	Eastside Service Center 3930 E. Houston St. San Antonio, TX 78220				
	UST Equipment 1 Each Unleaded - 20,000 gal. (Pressure) 1 Each Diesel - 20,000 gal. (Pressure) 1 Each Waste Oil - 3,000 gal. (Pressure)				
	Monthly PM Cost per trip 12 Trips Annually	PRICE TOTAL	200.00 2,400.00	180.00 2,160.00	420.00 5,040.00
	STP Tank & Spill Bucket Inspection Cost 6 Trips Annually	PRICE TOTAL	105.00 630.00	105.00 630.00	210.00 1260.00
B.	Northeast Service Center 13655 O'Connor Road San Antonio, TX 78233				
	UST Equipment 1 Each Unleaded - 12,000 gal. (Suction) 1 Each Diesel - 12,000 gal. (Pressure)				
	Monthly PM Cost per trip 12 Trips Annually	PRICE TOTAL	165.00 1,980.00	180.00 2,160.00	420.00 5,040.00

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	STP Tank & Spill Bucket Inspection Cost 6 Trips Annually	PRICE	105.00	105.00	210.00
		TOTAL	630.00	630.00	1260.00
C.	Van Dyke Service Center 254 Seale Road San Antonio, TX 78219				
	UST Equipment 1 Each Unleaded - 12,000 gal. (Pressure) 1 Each Diesel - 12,000 gal. (Pressure)				
	Monthly PM Cost per trip 12 Trips Annually	PRICE	120.00	119.50	420.00
		TOTAL	1,440.00	1,434.00	5,040.00
	STP Tank & Spill Bucket Inspection Cost 6 Trips Annually	PRICE	70.00	105.00	210.00
		TOTAL	420.00	630.00	1260.00
D.	Mission Service Center 515 Mission Road San Antonio, TX 78210				
	UST Equipment 1 Each Unleaded - 12,000 gal (Pressure) 1 Each Diesel - 12,000 gal (Pressure)				
	Monthly PM Cost per trip 12 Trips Annually	PRICE	170.00	119.50	420.00
		TOTAL	2,040.00	1,434.00	5,040.00
	STP Tank & Spill Bucket Inspection Cost 6 Trips Annually	PRICE	70.00	105.00	210.00
		TOTAL	420.00	630.00	1,260.00
E.	Dos Rios Treatment Plant 3495 Valley Rd. San Antonio, TX 78221				
	UST Equipment 1 Each Unleaded - 12,000 gal (Pressure) 1 Each Diesel - 12,000 gal (Pressure)				
	Monthly PM Cost per trip 12 Trips Annually	PRICE	120.00	164.00	420.00
		TOTAL	1,440.00	1,968.00	5,040.00
	STP Tank & Spill Bucket Inspection Cost 6 Trips Annually	PRICE	70.00	164.00	210.00
		TOTAL	420.00	984.00	1260.00
F.	North Side Operations Center 15103 Capital Port San Antonio, TX 78249				
	UST Equipment 1 Each Unleaded - 12,000 gal (Pressure) 1 Each Diesel - 15,000 gal (Pressure)				
	Monthly PM Cost per trip 12 Trips Annually	PRICE	210.00	119.50	420.00
		TOTAL	2,520.00	1,434.00	5,040.00
G.	West Side Operations Center 2903 Hunt Lane San Antonio, TX 78227				
	UST Equipment 1 Each Unleaded - 12,000 gal (Pressure) 1 Each Diesel - 15,000 gal (Pressure)				
	Monthly PM Cost per trip 12 Trips Annually	PRICE	210.00	119.50	420.00
		TOTAL	2,520.00	1,434.00	5,040.00
<b>ITEM 13</b>	<b>CALIBRATION AS REQUESTED</b>				
	Cost per Nozzle	PRICE	10.00	20.00	70.00
		TOTAL			
<b>ITEM 14</b>	<b>DIESEL EXHAUST FLUID (DEF) SYSTEM MAINTENANCE</b>				
	Cost per Trip 12 Trips Annually	PRICE	20.00	105.00	280.00
		TOTAL	240.00	1,260.00	3,360.00

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	<b>Total Labor Costs</b>	TOTAL	15,900.00	15,559.00	19,753.00
	<b>Total Annual Costs Monthly PM</b>	Total	14,340.00	12,024.00	35,280.00
	<b>Total Annual Costs STP Tank &amp; Spill Bucket Inspection</b>	Total	2,520.00	3,504.00	6,300.00
	<b>Total Diesel Exhaust Fluid (DEF) System Maintenance</b>	Total	240.00	1,260.00	3,360.00
	<b>Total Parts</b>	Total	1,522.65	1,818.45	1,911.00
	<b>TOTAL COST</b>	Total	34,522.65	34,165.45	66,604.00
	<b>Total Estimated Parts (\$4,000, \$1,500 &amp; \$2,000)</b>	TOTAL	7,500.00	7,500.00	7,500.00
	<b>TOTAL COST WITH ESTIMATED PARTS</b>	TOTAL	42,022.65	41,665.45	74,104.00
	<b>TOTAL COST WITH 2% DISCOUNT</b>	Total	* <b>41,182.20</b>		
	<b>EXTENSION 1</b>		<b>41,182.20</b>		
	<b>EXTENSION 2</b>		<b>41,182.20</b>		
	<b>EXTENSION 3</b>		<b>41,182.20</b>		
	Terms		2% 10 days	Net 30 days	Net 30 days
	Delivery Days				
	<b>*LOW BIDDER</b>				

INVITATIONS WERE E-MAILED TO AND/OR PICKED UP BY:

A&S Pump  
AA Pump Co.  
D&H United Pump  
E-Z Mart dba Fowler Equip. Co.  
Kentech, Inc.  
Petroleum Solutions, Inc.  
Tehco, Inc.  
United Pump Supply

Demandstar  
SAWS Website